**AMIT KUMAR SINGH**

# Mobile: 9718341770 Email : amit10711@gmail.com

***Seeking a challenging role in the Financial sector encompassing Sales, Wealth & Investment Management, Business Development in Retail banking.***

***PROFESSIONAL PROLOGUE***

* A judicious and result oriented professional with **nearly 3.5years** of qualitative experience in Retail Banking sales.
* Presently working with **Yes Bank** **Ltd** as Senior Officer (CRP) **–**at Vasant Vihar, New Delhi..
* Proficient in cementing healthy relationship with clients building & interpersonal skills. Possess a flexible & detail oriented attitude.

***EXPERIENCE***

**Since October 2014 : YES Bank Ltd. as Senior Officer - Client Relationship Partner**

**January 2012 till Oct 2014 : HDFC Bank Ltd. as Branch Liability Coex**

**Sales*:***

* CA, SA, LI, SIPs cross selling
* Assests
* NTBs

**Relationship Management**

* Building and maintaining healthy business relations with clients, ensuring high customer satisfaction matrices by achieving delivery & service quality

***CAREER HIGHLIGHTS***

***As Branch liability Coex with HDFC Bank Ltd.***

* Successfully achieved self target month on month (,20 SB/25 RD/10 DMAT/HSL,10 CC,50k LI)
* Top Liabiliy coex in cluster continuously for 9months.

***ACADEMIC CREDENTIALS***

* **B.Sc(H) in 2011**
* **H.S.C(12th)in 2007**
* **B.S.E.B in 2005**

***IT & SOFTWARE SKILLS***

* **Flexcube**
* **MS- Office & Internet** applications.

***PERSONAL DOSSIER***

**Date of Birth :** 06/05/1990

**Mailing Address :G1-G2 ,214, Shakti Khand-3, Indirapuram, GZB**– 201010.

**Languages Known :** English, Hindi .